

13 “Don’ts” Every Home Buyer Should Know

- 1. Don’t wait for the perfect house...there isn’t one. Compromise & prioritizing are necessary elements in home purchasing.
- 2. Don’t buy before you do some comparison shopping...especially if you’re new to the area.
- 3. Don’t write an unrealistic offer or you will simply be helping someone else’s offer look good (too low of a price...to many contingencies).
- 4. Don’t feel a need to negotiate if a property is fresh to the market, priced right and popular. The good ones often go quickly and at full or close to full price.
- 5. Don’t think all real estate agents and companies are created equal...they are NOT. Find an agent/company with a great track record and proven home buying system.
- 6. Don’t be afraid to write an offer above or below the asking price. Offer what it is worth to YOU.
- 7. Don’t work with more than one agent. Find one you like and stick with them. If you make a bad choice, change by stick with the new one.
- 8. Don’t wait for perfect conditions to buy. The best time to buy is when you have found the right home.
- 9. Don’t get too many friends and family involved in your buying decision. You’ll go NUTS!
- 10. Don’t wait until you find a home to shop for the best loan. Start up-front.
- 11. Don’t wait until after you find a house to be qualified for a loan. Do it up-front.
- 12. Don’t work with an agent who can’t show you Checklists & Systems. Only pick a friend or relative that is license as an agent if they are GOOD! Look for value-added services.
- 13. Don’t be surprised if you get buyer’s remorse at some time before closing...most buyers do. It is normal and it will pass.

The above checklist is for informational purposes only & is not a substitute for legal, tax or other professional assistance.

TheJonesTeam.com