

## 5 Simple Steps To Becoming A "Smart" Buyer

- Step 1.  
Look at rent vs. buy to decide if there are enough benefits to YOU to buy. Look at your goals, timetables and desired lifestyle.
- Step 2.  
Select a professional real estate agent to help you with information, knowledge and a road map through the maze.
- Step 3.  
Have your agent do an in-depth "needs analysis" for you. By specifically writing down your wants, needs, goals, timetable, etc., all parties will be more focused.
- Step 4.  
Get financially pre-qualified and/or pre-approved. This will help you save time, energy, effort and money in the home buying process.
- Step 5.  
Look at your marketplace objectively. View properties and analyze data with an open, but critical mind. Your agent should be a big help in keeping you on track.