

4 Guidelines For Every Homeowner Trying To Fix Up Their Property To Sell

- Cost doesn't equal value. If you finished off your basement six months ago for twelve thousand dollars, said improvement doesn't necessarily add twelve thousand dollars of value in the eyes of the buyer.
- Put your money where buyers will see it. Examples of good returns might be a fresh coat of paint and sprucing up your front door and entry way. Don't expect to get as good a return on insulation or new wiring.
- Don't over improve! The additions of a fifth bedroom to a house in a subdivision of 3-4 bedroom homes may not give you the return you would like. Use typical improvements for your area as a guide.
- Most quality home improvements cause a property to sell quicker but not necessarily for more money. A timely sale will lessen the carrying costs and stress. Don't underestimate the overall value of "smart" improvements.