

16 Steps To Get Ready For Your Open House

- 1. The front and back lawn should be freshly cut, trimmed and cleared of all debris.
- 2. Remove any unnecessary items from the front of the house.
- 3. Remove any dirt from sidewalk or driveway.
- 4. The front door should be freshly painted, if needed.
- 5. A colorful container of fresh flowers would be a wise investment for the front entry area.
- 6. If snow exists, be sure to clear the walkway from the parking area to the front door.
- 7. In the colder months, a roaring fire in the fireplace will create great ambiance.
- 8. Take extra time to be sure the kitchen and baths are spotless.
- 9. Be sure all the lights work in your home including closets, basement, garage & attic.
- 10. Turn on all lights...open drapes and curtains.
- 11. Turn on lights in closets.
- 12. Organize your closets and have some opened.
- 13. Doors and windows should be easy to operate.
- 14. Remove valuables from sight.
- 15. Tune in soft music on the same radio station in each room.
- 16. It is very important to leave during the hours of the open house. Most prospective buyers feel more comfortable if the seller is not present.